

Request for City Council Action

Date: February 10, 2015

Agenda Section: Consent Agenda No. 5	Originating Department: Public Works-Water Treatment Plant Finance-Purchasing
Item: Award of Purchases of Water Treatment Chemicals for FY 2016 from Various Vendors in the total amount of \$274,322.50 No. 5.5	

Background and Summary:

Each year the City solicits bids for various water treatment chemicals for the purpose of securing pricing for the following fiscal year. This year the bid was advertised and the bid specifications were provided to thirty one (31) firms as shown on the attached Certificate. Ten (10) chemicals were bid. As in years past, the quantities indicated in the specifications are estimates only for the purpose of competitive bidding.

Bids were received from the fifteen (15) firms listed on the Bid Tabulation. Low bids that meet the minimum specifications for each of the ten (10) chemicals are as follows:

Chemical	Firm	Bid/Unit	Increase (Decrease) from FY 2015
Alum, Liquid	Chemtrade	\$0.099	(27.3%)
Ammonium Sulfate	Chemtrade	\$0.21	3.6%
Anionic Polymer	Polydyne, Inc.	\$1.90	2.6%
Carbon	F2 Industries, LLC	\$0.62	2.4%
Cationic Polymer	Polydyne, Inc.	\$0.490	(16.3%)
Caustic Soda	DPC Enterprises	\$0.126	(2.3%)
Chlorine	Brenntag Mid-South	\$0.184	2.7%
Fluoride	Mosiac Global sales, LLC	\$0.2395	(6.3%)
Potassium Permanganate	Univar USA, Inc.	\$3.62	57.4%
Sodium Thiosulfate	Shannon Chemical Corp.	\$0.31	6%

Sufficient funds will be included in the FY 2016 Budget for these estimated chemical purchases.

Engineering Approval Obtained	Finance Approval Obtained	Legal Approval Obtained	Approval Obtained	Manager's Approval Obtained
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Council Action: Motion by: _____ 2nd by: _____ to: _____

Recommended Action:

It is requested that the City Council award the purchase of these water treatment plant chemicals to the respective low bidders for FY 2016 purchases.

1. Liquid Alum to Chemtrade, Toronto, Canada, in the amount of \$0.099 per pound;
2. Ammonium Sulfate to Cemtrade, Toronto, Canada, in the amount of \$0.21 per pound;
3. Anionic Polymer to Polydyne, Inc., Riceboro, GA, in the amount of \$1.90 per pound;
4. Carbon to F2 Industries, LLC, Smyrna, TN, in the amount of \$0.62 per pound
5. Cationic Polymer to Polydyne, Inc., Riceboro, GA, in the amount of \$0.490 per pound
6. Caustic Soda to DPC Enterprises, Festus, MO, in the amount of \$0.126 per pound;
7. Chlorine to Brenntag Mid-South, Calvert City , Kentucky, in the amount of \$0.184 per pound;
8. Fluoride to Mosaic Global Sales, LLC, Lithia, FL, in the amount of \$0.2395 per pound;
9. Potassium Permanganate to Univar USA, Inc, Kent, WA, in the amount of \$3.62 per pound; and
10. Sodium Thiosulfate to Shannon Chemical Corporation, Malvern, PA, in the amount of \$0.31 per pound.

**CERTIFICATE IN CONNECTION WITH PURCHASE OF SUPPLIES,
EQUIPMENT & MATERIALS IN EXCESS OF \$10,000.00**

(This certificate must be furnished to the City Manager in connection with each purchase.)

1. That the supplies, equipment or materials sought to be purchased are as follows:

**BID NO: 15-18 Various Water Treatment
Chemicals for FY 2016**

2. That specifications particularly and specifically describing same have been prepared, are complete in every detail, and a copy of same is attached
3. That such supplies, equipment, or materials are needed in connection with: treatment of drinking water supply by Water Treatment Plant
4. That a notice calling for sealed bids are to be submitted on:

Wednesday, January 21, 2015 at 10:00 am

has been prepared, is attached hereto, and that the date fixed therein for reception of bids is more than 7 days after the date of this Certificate.

5. That a copy of such notice calling for sealed bids and a copy of the specifications have been furnished either by mail or personally this day to firms or persons most likely to be interested in submitting bids and furnishing such supplies, as follows: (All persons advised about the requirements, either by mail, telephone, or personally must be listed here - three (3) or more competitors must be notified.)

BHS Specialty Chemicals
1717 E. Fargo Avenue
Nampa, ID 83687
Phone: 208-466-8437
Fax: 208-466-8989
nancy@bhsspecialtychemicals.com

Summit Chemical Specialty
PO Box 472307
Tulsa, OK 74147
Phone: 410-356-5312
Fax: 410-356-5318
mmuser@summitchem.com

Harcros Chemical, Inc.
4330 Geraldine Avenue
St. Louis, MO 63115
Phone: 800-242-2997
Phone: 314-389-4740
Fax: 314-389-0319

Standard Purification
551 N US Hwy 41
Dunnellon, FL 34432
Phone: 888-616-5959
Fax: 352-465-0679
tjuliam@standardpurification.com

DPC Enterprises L.P.
1785 Highway 61 South
Festus, MO 63028
Phone: 888-647-5850
Phone: 636-937-9145
Fax: 636-937-1586
scoke@dxgroup.com

Hawkins, Inc.
2 Cahill Drive
Centralia, IL 62801
Phone: 618-545-3775
Fax: 618-545-0225
jody.jarvais@hawkinsinc.com

Nalco Company
1601 West Diehl Road
Naperville, IL 60563
Phone: 630-305-1889
Fax: 630-305-2933
khong@nalco.com

Carus Chemical Company
315 Fifth Street
P.O. Box 599
Peru, IL 61354-0599
Phone: 800-435-6856 x 6503
Fax: 815-224-6697
samantha.pumo@caruscorporation.com

Gulbrandsen Technologies
2 Main Street, P.O. Box 5523
Clinton, NJ 08809
Phone: 803-378-2806
nhughes@gulbrandsen.com

Key Chemical Inc.
9503 Dovewood Place
Waxhaw, NC 28173
Phone: 704-843-9873
Fax: 704-973-9281
bids@keychemicalinc.com

Kemira Water Solutions, Inc.
3211 Clinton Parkway Court
Lawrence, KS 66047
Phone: 785-842-7424
Fax: 785-842-2629
judy.lafond@kemira.com

Chemtrade Chemicals US, LLC
90 East Halsey Road
Parsippany, NJ 07054-0395
Phone: 800-631-8050
Fax: 973-515-4461
bids@chemtradelogistics.com

Penco, Inc.
P.O. Box 600
San Felipe, TX 77473
Phone: 800-864-1742
Phone: 979-885-0005
Fax: 979-885-3208
sarah@penco.com

Cabot Norit Americas, Inc.
P.O. Box 790
Marshall, TX 75671
Phone: 903-923-1046
Fax: 903-923-1035
amber.lewis@cabotcorp.com

Polydyne Inc.
P.O. Box 404642
Atlanta, GA 30384-4642
Phone: 314-378-8800
polybidp@snfnc.com

Mosaic Global Sales, LLC
13830 Circa Crossing Drive
Lithia, FL 33547
Phone: 800-578-7891
Fax: 813-571-6915
Betty.Kendalljones@mosaicco.com

SNF Polydyne
1 Chemical Plant Road
Riceboro, GA 31323
Phone: 912-880-2035
Fax: 912-880-2078
PolyBidDpt@snfnc.com

Shannon Chemical Corp
PO Box 376
Malvern, PA 19355
Phone: 800-860-9090
Fax: 610-524-6050
dclvynn@shannonchem.com

PVS Chemicals, Inc.
10900 Harper Avenue
Detroit, MI 48213
Phone: 313-921-1200 ext 5254
Fax: 313-571-6765
jones@pvschemicals.com

K.A. Steel Chemicals, Inc.
1001 31st Street, Suite 200
Downers Grove, IL 60515
Phone: 630-257-3900
Fax: 630-257-3926
lisbethodner@kasteelchemicals.com

Vertex Chemical Corp.
11685 Manchester Road
St. Louis, MO 63131
Phone: 800-222-1915
Fax: 612-225-6720
tracy.lewis@vertexchem.com

Univar
8201 S. 212 Street
Kent, WA 98032
Phone: 253-872-5000
Fax: 253-872-5041
muniteam@univarus.com

USALCO, LLC
2601 Cannery Avenue
Baltimore, MD 21226
Phone: 410-354-0100
Fax: 410-918-2240
insidesales@usalco.com

Solvay Fluorides, LLC
3333 Richmond Avenue
Houston, TX 77098
Phone: 800-443-2785
Phone: 713-525-6872
Fax: 713-525-7805
Cherie.Ruffino@Solvay.com

F2 Industries, LLC
423 C Smyrna Square Dr.
Smyrna, TN. 37167
Phone: 615-459-4620
Fax: 615-459-4836
ericka@f2ind.com

Geo Speciality Chemical
9213 Arch Street Pike
Little Rock, AR 72206
Phone: 501-888-1211
Fax: 501-888-1148
geobiddesk@geosc.com

Water Solutions North America
100 Park Avenue
Florham Park, NJ 07932
Phone: 973-245-5902
Melissa.alford@basf.com

Rowell Chemical Corporation
15 Salt Creek Lane-Suite 205
Hinsdale, IL 60521
Phone: 630-920-8833
Fax: 630-920-8994
ddrass@rowellchemical.com

Neo Solutions, Inc.
PO Box 26
Beaver, PA 15009
724-728-1847
Fax: 724-728-3440
jaykling@neosolutionsinc.com

Thatcher Co of Montana, Inc.
PO Box 27407
Salt Lake City, UT 84127
Phone: 801-924-3441
wendy.richmond@tchem.com

Brenntag Mid-South, Inc.
PO Box 20
Henderson, KY 42419-0020
Phone: 800-876-6248
Fax: 270-395-1964
thill@brenntag.com
KBright@brenntag.com
Mid-South.bids@brenntag.com

PLANHOUSE

Prime Vendor, Inc.
4622 Cedar Ave., Bldg 5, Suite 124
Wilmington, NC 28403
Phone: 800-746-9554
Fax: 800-746-8307
bids20@prime-vendor.com

**To be awarded on February 10, 2015
This is the day 12th of January, 2015**

**Name:
Christi Green
Purchasing/Risk Management Specialist**

City of Carbondale

Bid No. 15-18
Page 1 of 2

Various Water Treatment Chemicals for FY16

Bid Opening: January 21, 2015

Brief Description:	Liquid Alum	Ammonium Sulfate	Anionic Polymer	Carbon	Cationic Polymer
Unit:	lb. delivered weight	lb. delivered weight	lb. delivered weight	lb. delivered weight	lb. delivered weight
Quantity:	750,000	100,000	3,000	30,000	45,000
Mosaic Global Sales, LLC Lithia, FL					
Rowell Chemical Corp Hinsdale, IL 60521					
Penco, Inc. San Felipe, TX					
Polydyne, Inc. Riceboro, GA			\$1.90 \$5,700.00		\$0.490 \$22,050.00
F2 Industries, LLC Smyrna, TN				\$0.62 \$18,600.00	
USALCO, LLC Baltimore, MD	\$0.1498 \$112,350.00				
Chemtrade Charlotte, NC	\$0.099 \$74,250.00	\$0.21 \$21,000.00			
DPC Enterprises Festus, MO					
Solvay Fluorides, LLC Houston, TX					
Cabot Norit Americas Marshall, TX				\$0.73 \$21,900.00	
Univar USA, Inc. Kent, WA	\$0.2611 \$195,825.00				
Shannon Chemical Corp. Malvern, PA					
K.A. Steel Downers Grove, IL					
Key Chemical Inc. Waxhaw, NC					
Brenntag Mid-South Calvert City, KY	\$0.121 \$90,750.00			\$0.625 \$18,750.000	\$0.56 \$25,200.00

City of Carbondale

Bid No. 15-18
Page 2 of 2

Various Water Treatment Chemicals for FY16

Bid Opening: January 21, 2015

Brief Description: Unit: Quantity:	Caustic Soda lb. delivered weight 550,000	Chlorine lb. delivered weight 75,000	Fluoride lb. delivered weight 55,000	Potassium Permanganate lb. delivered weight 7,500	Sodium Thiosulfate lb. delivered weight 30,000
Mosaic Global Sales, LLC Lithia, FL			\$0.2395 \$13,172.50		
Rowell Chemical Corp Hinsdale, IL 60521	\$0.165 \$90,750.00				
Pencoco, Inc. San Felipe, TX			\$0.3037 \$16,703.50		
Polydyne, Inc. Riceboro, GA					
F2 Industries, LLC Smyrna, TN					
USALCO, LLC Baltimore, MD					
Chemtrade Charlotte, NC					
DPC Enterprises Festus, MO	\$0.126 \$69,300.00	\$0.197 \$14,775.00			
Solvay Fluorides, LLC Houston, TX			\$0.254 \$13,970.00		
Cabot Norit Americas Marshall, TX					
Univar USA, Inc. Kent, WA	\$0.1350 \$74,250.00			\$3.62 \$27,150.00	
Shannon Chemical Corp. Malvern, PA				\$2.77 \$20,775.00	\$0.31 \$9,300.00
K.A. Steel Downers Grove, IL	\$0.1277 \$70,235.00				
Key Chemical Inc. Waxhaw, NC			\$0.2535 \$13,942.50		
Brenntag Mid-South Calvert City, KY	\$0.1285 \$70,675.00	\$0.184 \$13,800.00	\$0.34 \$18,700.00	\$4.08 \$30,600.000	\$0.33 \$9,900.000